Caplor, Renewable Energy Update & Batteries For the Cotswold Energy & Environmental Management Group



Knowing your destination is half the journey.

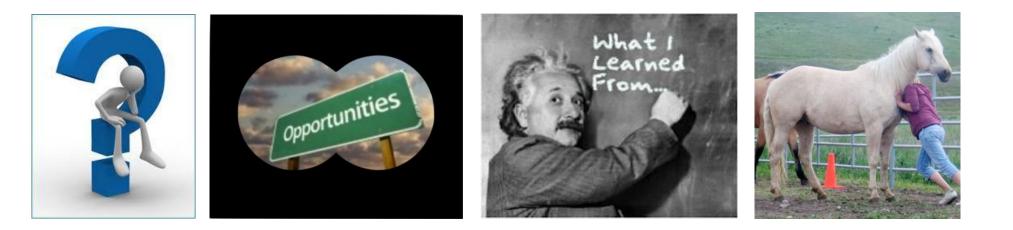
Caplor Energy

Anon A top 10 UK solar installation company



Contents for perhaps the next 60 minutes

- 1. Introduction to Caplor
- 2. Update on Renewable Energy
- 3. Battery storage Update, principle and an example





Who are We?







Values - Inspired, Sustainable, Improvement





Approach - Triple Bottom line



www.caplor.co.uk

www.caplorhorizons.org

Some of our accreditations, awards and partnerships







Some of our Clients

Mkt share - 25% residential 35%+ commercial



University of Worcester





















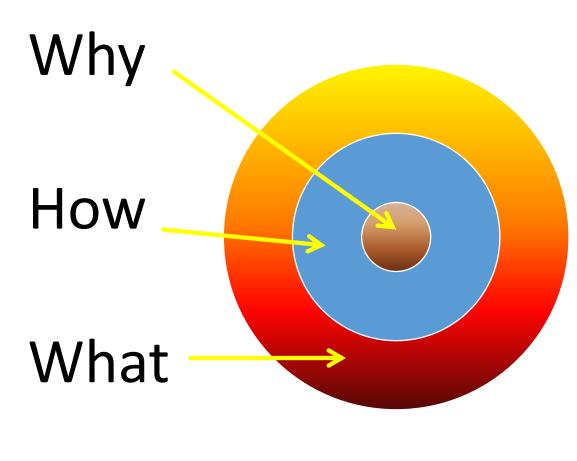




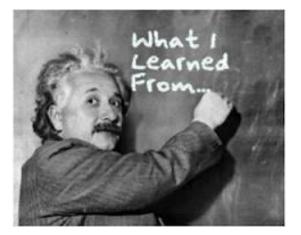












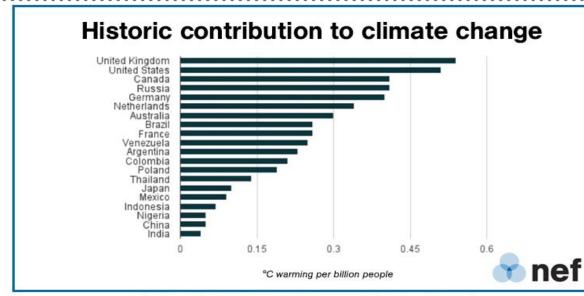
Simon Sineck



Positive proof of global warming.

18th Century 1900 1950 1970 1980 1990 2014

GLOBAL UPDATE SUMMARY



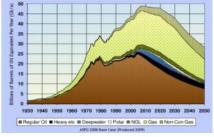




Note: Data used from Table 3 in Matthews et al (2014) National contributions to observed global warming

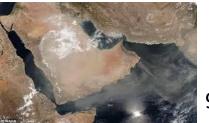
*Displayed are cumulative historic emissions, converted to contribution to temperatures at 1 billion inhabitants for each country to allow for cross-country comparability

GLOBAL OIL & GAS PRODUCTION PROFILES











90% of new E power 2016

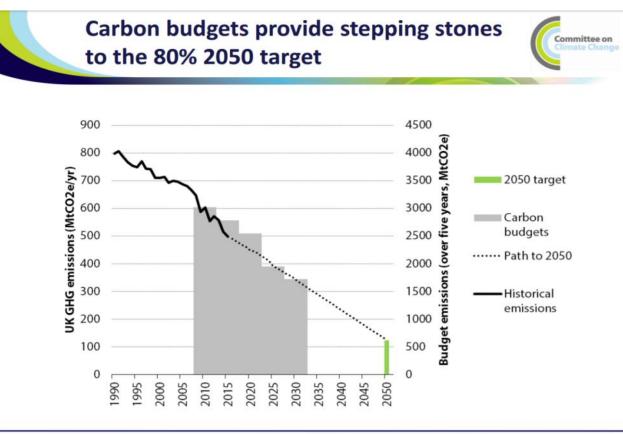


World invested more in solar power than fossil fuels in 2017 (\$280bn Vs 100bn)



JAGUAR

NATIONAL UPDATE SUMMARY



Notes: 2050 target allows for emissions from international aviation and shipping, not currently in carbon budgets

Approx. 29+% of Electric 2017

European Commission issues 'final warning' over air pollution breaches

> Electric vehicle purchases rise by one-fifth in UK

UK Support 85% for Renewable (April 2018)

数 HM Gov









Policy context.

Important recent Government publications

Industrial Strategy

- Sets out *five foundations of* productivity
- Commits to investment in business-led innovation
- Aims to maximise the advantages for UK industry from the global shift to clean growth
- Commits to Local Industrial Strategies that build on local strengths and deliver on economic opportunities

Clean Growth Strategy

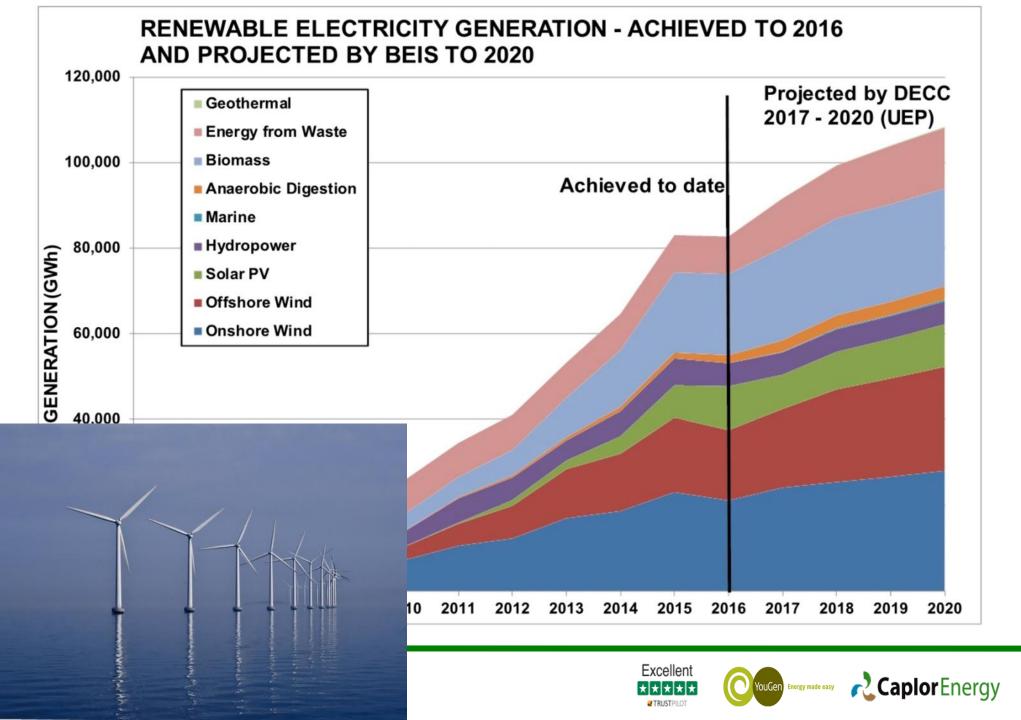
- Sets out a strategy to meet the UK's Carbon budgets
- Since 1990 emissions have been cut by 42%
- UK has committed to an 80% reduction on 1990 levels by 2050
- The document sets out domestic policies to keep the UK on track to meet these targets

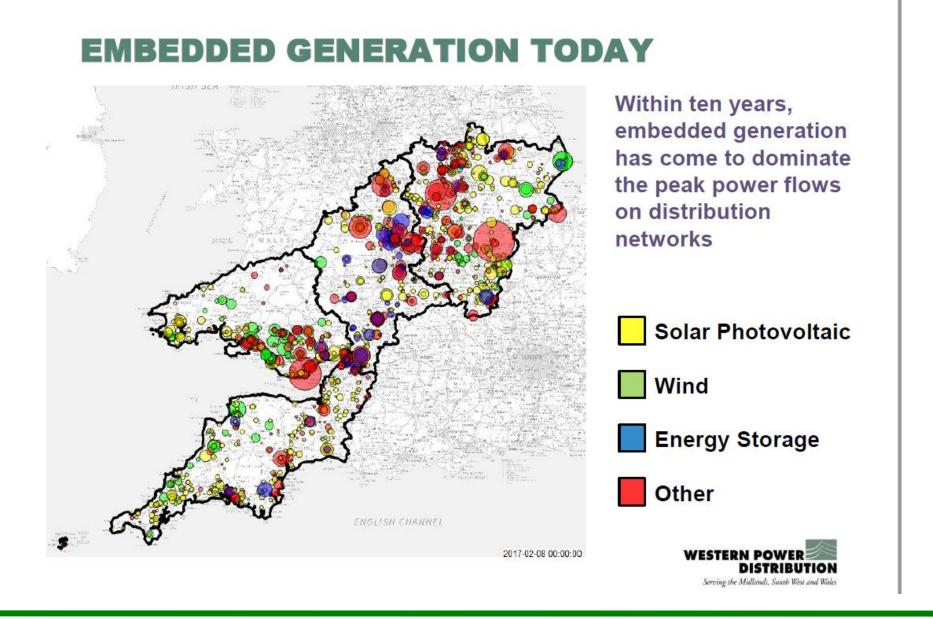




HM Government

The Clean Growth Strategy Leading the way to a low carbon future





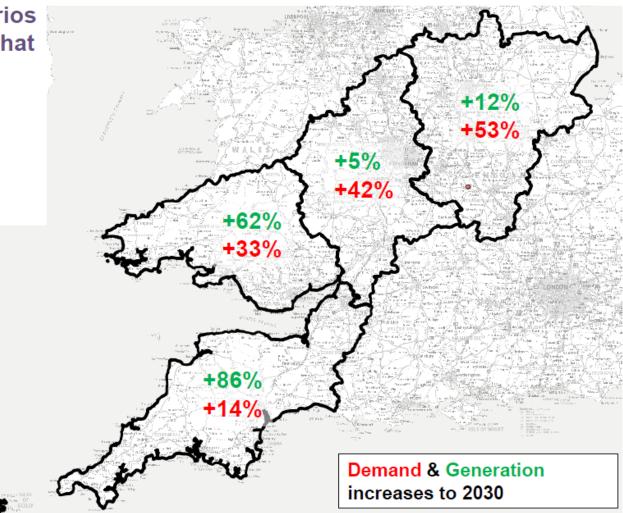




LOW CARBON IMPACT TO 2030

Our growth scenarios out to 2030 show that both demand and generation are expected to grow significantly in all regions

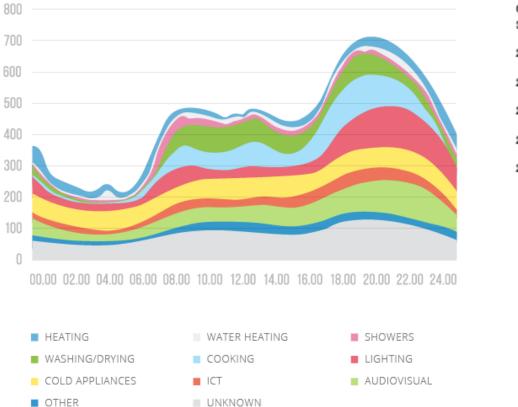






Normal and not so normal demand

Average 24-hour electricity use profile for a typical UK home (watts)



England Vs Germany 1990, World Cup Semi-Final, Kick Off 19:00



CALM

I'M

PUTTING THE

KETTLE ON

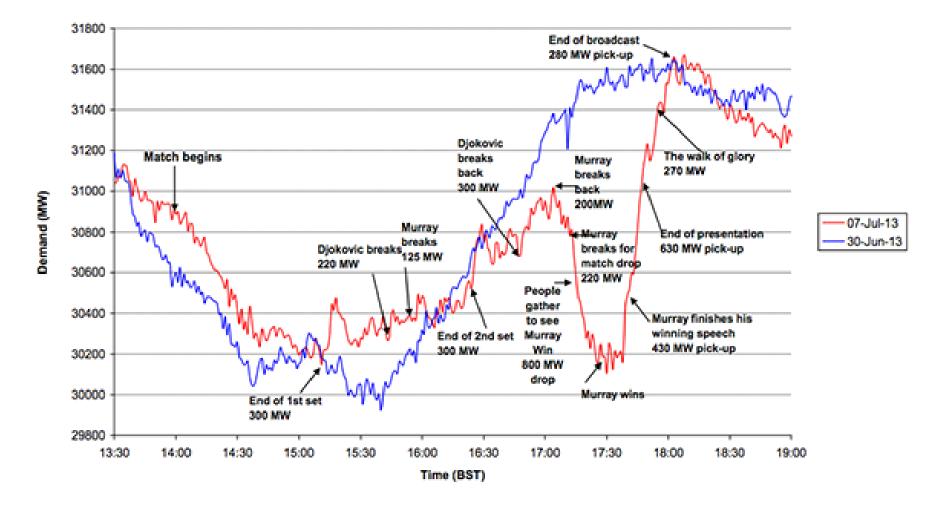
YouGen

Energy made easy

Caplor Energy

Excellent

Electricity generation 335.9 TWh, UK electricity demand 350 TWh



Tennis does the same thing !!



Will Batteries be part of the solution ?











BATTERIES: GREAT FOR STORING ENERGY FOR SHORT TIME PERIODS AND VERY FAST RESPONSE – LOW SPACE



GTM: Global energy storage market could reach 8.6GW / 21.6GWh by 2022

'**Virtual Power Plants'**. Another interesting plan to use batteries to avoid a grid upgrade. The utility covering Lebanon, a small New Hampshire town

> SA Water plans 152MW of solar and 35MWh of energy storage

UK top-3 global markets for storage deployment

Constant stream of Battery news

WorleyParson s: Oregon battery EPC deal kicks off wave of distributed energy projects <u>Masdar</u> partners with <u>Costa Rica</u> utility on solar, storage and smart cities

Batteries and grid reliability.

The world's largest battery, in South Australia, has proved its value in its first months of operation.

> <u>US: ESA lays</u> path for 35 GW of energy storage by 2025

BP to trial battery storage alongside Tesla at US wind farm

Spain vehicle charging. Utility Iberderola said it would install 25,000 chargers, mostly in homes, by 2021.

IEA-PVPS: Integration of solar requires improved forecasts, flexibility resources, more storage

Varta Storage Top 3

in European Home

Energy Storage

Systems

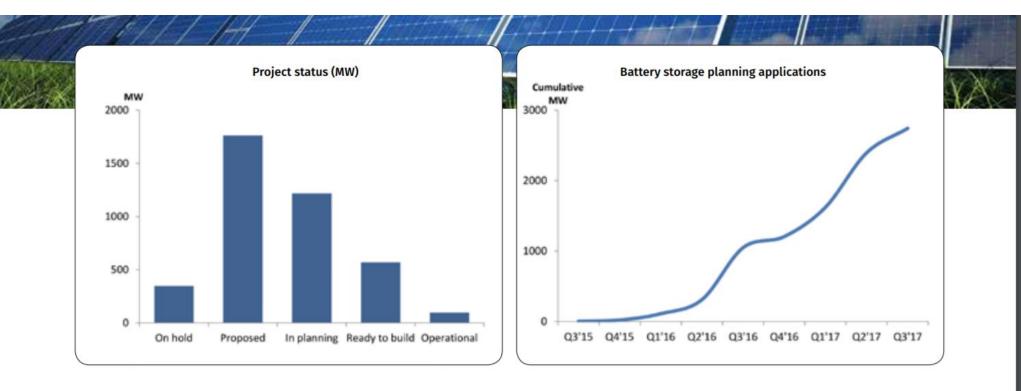
UK Now Has 3.2 GW Of Energy Storage, With Much More On The Way

65MW / 130MWh South Korea solar-plus-storage contracts

RWE plans 100MW battery at Tilbury UK



Actual Activity in the UK March 2018



UK Battery Storage Project Database Report - March 2018

marketresearch@solarmedia.co.uk



Already a huge amount available in the market





Lots of Battery types



















Testa flav Perparka Battery



Energy Capacity

Weight Length Width Height

Operating Temperature 155-210 kWh (1.2 - 4 - hour)system) 2,160 kg 1,308 mm 822 mm 2,185 mm -30°C - 50°C (outdoor) 0°C - 30°C (indoor)

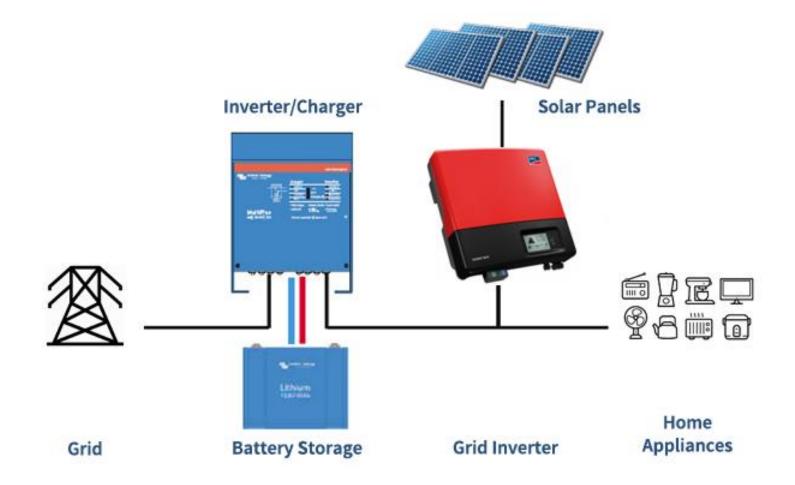
YouGen Energy made easy

Caplor Energy

Excellent

TRUSTPILOT

How do they work?





Will they ever pay ? - Potential Revenue Streams - Aggregators

- Grid balancing services -Enhanced and Firm Frequency Response (EFR/FFR)
- 2. Capacity market annual auctions
- 3. Time Shifting to reduce consumption during red rates (DUOS Distribution Network Use of System charges)
- **4. Peak avoidance (**TUOS Transmission network Use of System charges**)**
- 5. Time Shifting maximise PV self consumption
- 6. Grid capacity support, eg STOR

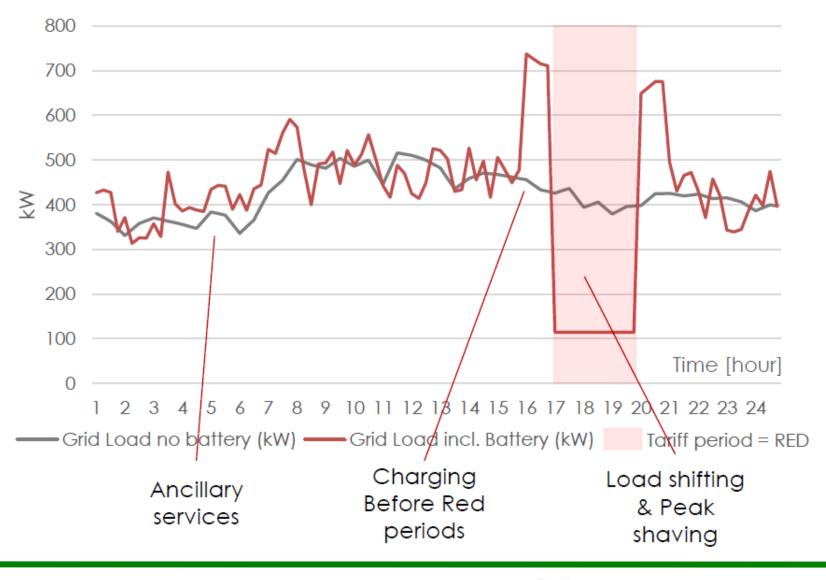




More on this if of interest



Power Profile with/without



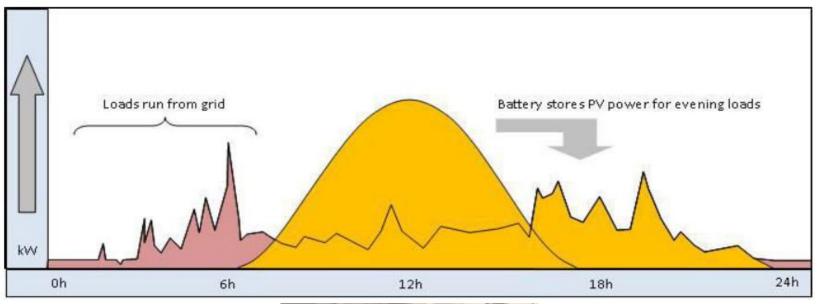


Energy made easy

Caplor Energy

Maximising self consumption from PV

'Time-shifting' PV energy from daytime surplus to meet evening demand





Capital Costs

Power Rating (kW)	Capacity (kWh)	Equipment Cost	Installation Cost	Total Cost
100	169	£103,500	£18,000	£121,500
200	338	£180,000	£24,000	£204,000
300	507	£244,800	£30,000	£274,800
400	676	£316,100	£37,200	£353,300
500	845	£388,600	£45,000	£433,600



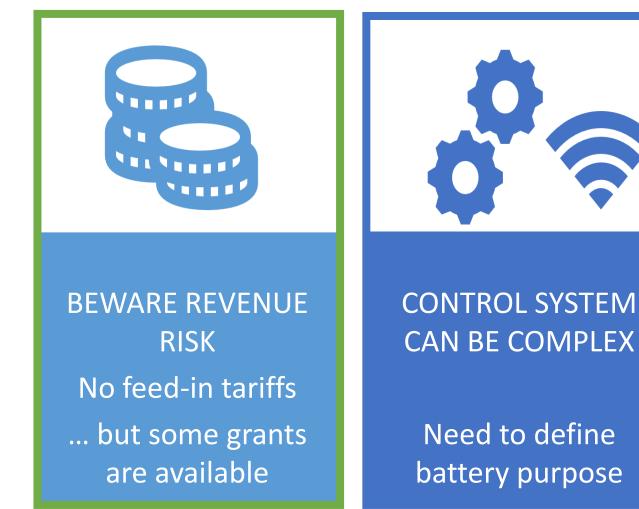


Typical Financial Analysis – without renewable

Item	105 kW 169 kWh	522kW 845 kWh
Annual DUoS+TUoS Cost Saving	£8,450	£24,900
Annual Capacity Market Revenue	£1,050	£6,150
Annual FFR/EFR Revenue	£7,700	£33,300
Annual O&M Cost	-£1,000	-£1,500
Annual Income (Revenue Less O&M Costs)	£16,200	£62,850
Capital Cost (Supply and Installation)	£125,000	£433,600
Payback Period	7.5 years	6.9y



SOME CONSIDERATIONS





DON'T FORGET BATTERIES ON WHEELS! Electric vehicles

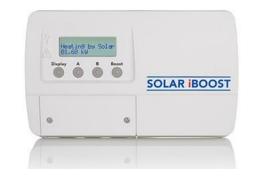
Closing thought





- 46,522 new electric and plug-in hybrid cars were bought in the UK in 2017
- Estimated 60,000 low-emissions models to be registered in 2018









Thank you – "But maybe we could stick with Fossil !"

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caplor.co.uk/caplor-news/

